



## Michael Naughton

*Partner, Chief Operating Officer, Client Services*



Michael Naughton is the Chief Operating Officer of Client Services, which is made up of the groups responsible for the development and distribution of the firm's products across Private Wealth and Institutional client segments globally. In this role, he focuses on driving the growth of the organization through the planning and execution of strategic initiatives, leadership of client data and operations teams, and partnering with leaders within Client Services and across the organization. In addition, Mr. Naughton leads Lord Abbett's Separately Managed Accounts business. In this role, he is responsible for setting and executing a strategy that leverages and aligns groups across the firm to drive the growth of the SMA business as well as the leadership of the sales, service and operations teams dedicated to this product line. He co-chairs the firm's Operating Committee.

Mr. Naughton joined Lord Abbett in 2012 and was named Partner in 2022. He has served in various roles within distribution including C.O.O. of U.S. Private Wealth, and Head of the Advisor Consultant Team; Relationship Manager covering Global Financial Institutions in the Strategic Relationship Group; Regional Manager working with Financial Advisors in Indiana; Business Development Consultant; and Advisor Consultant. He has worked in the financial services industry since 2012.

He earned a BA in economics and history from Colgate University.